

As a leading private equity investor, Nordic Capital helps to build stronger sustainable companies.

We focus on selected sectors in Northern Europe as well as Healthcare and Technology & Payments investments globally.

### Contents

Key facts4	$(\rightarrow)$
Intro	$(\rightarrow)$
Activity: Acquisitions7	$(\rightarrow)$
Activity: Exits	$(\Rightarrow)$
People	$\Rightarrow$
Our approach and ownership strategy	$\Rightarrow$
Evolution Fund	$\Rightarrow$
Sectors	$\Rightarrow$
• Healthcare	$\Rightarrow$
Technology & Payments	$\Rightarrow$
• Financial Services	$\Rightarrow$
• Industrial and Business Services	$\Rightarrow$
Sustainability23–28	$\Rightarrow$
Portfolio company locations	$\Rightarrow$
Offices	$(\rightarrow)$
Important notice and disclaimer31–32	$(\rightarrow)$

# Nordic Capital Key Facts

>30

years old, founded in 1989

11

funds raised <sup>2</sup>

€6.1 bn

currently investing via Fund X

€1.2 bn

currently investing via Evolution Fund 42

companies in portfolio

>230

material acquisitions made by portfolio companies <sup>1</sup>

>€19 bn

invested in over 120 companies since inception

90

exits <sup>2</sup>

~2/3

of value created through operational improvement <sup>4</sup>

>1/3

of the portfolio companies co-owned together with previous owners

€13 bn

of revenue, generated by current portfolio companies

76,200

FTEs employed in portfolio companies

10

offices, including 8 advisory offices

167

employees across all offices

830

professionals trained in ESG in Nordic Capital and its portfolio companies

15%

annual average EBITDA growth in portfolio companies <sup>1</sup>

12%

annual average sales growth in portfolio companies <sup>1</sup>

11%

organic employment growth in current portfolio companies

# We drive transformative and sustainable change

The only constant in our modern world is change. This brings with it both challenge and significant opportunity. As private equity investors with an active ownership model, Nordic Capital is in a bespoke position to harness the positive power of change, not only within the business world but within society at large.

Kristoffer Melinder, Managing Partner, Nordic Capital Advisors



ecent years have proved challenging for all. A global pandemic as well as strong social, political and economic currents have all had an impact. It is against this backdrop that Nordic Capital has worked harder than ever to empower portfolio companies navigate tough market conditions and create healthier and more resilient businesses. We do this by being deeply experienced in our focus sectors, working in close partnership with the portfolio companies and providing a blend of financial firepower and operational expertise.

These are themes that we explore in our latest Annual Review. In the following pages, I am proud to describe the hallmarks of our culture and investment framework as well as the work development of Nordic Capital's portfolio companies. I hope it provides greater insight into how together we strive to achieve long-term sustainable growth, shape industries and make a positive contribution to people and planet.

### **Nordic Capital Hallmarks**

### Experts in what we own

To remain successful in today's market, there is an increased need to focus on truly improving businesses. Nordic Capital looks to do this operationally, competitively and financially. We have deep subsector experience and Nordic Capital seeks to invest in companies from resilient sectors where we can apply our own operational resources to drive transformational change. We are operationally close to the portfolio and we

work hard to truly understand drivers behind a company's potential to grow. This has had a bearing on our team composition, which has expanded over time to include a wide variety of professional skills and functional specialisms. We belive the breadth and depth of our organisational capabilities have proven to be critical in ensuring long-term value creation. Being part of the Nordic Capital team provides the opportunity to work with some of the world's most exciting and innovative businesses, and play a part in shaping new industries.

### High transactional activity

2021 was an intensive year for Nordic Capital, completing 14 exciting investment opportunities and realising 9 full or partial exits.

The current portfolio and our future pipeline reflect how Nordic Capital looks to partner with companies that have the ability to adapt, pre-empt shifts and future trends and ultimately shape their industries.

We have continued this positive momentum into 2022, expanding our operations, developing our team and remaining at the forefront of our focus sectors.

### Investing with impact

Belief in the transformative power of private equity to change the future for both people and the planet is embedded in Nordic Capital's culture and investment framework. Our mission is to build healthier and more resilient companies that can make a lasting positive social and environmental impact. During 2021, we took steps within our organisation and portfolio to increase our commitment to sustainability, introducing ESG-linked financing, joining global initiatives and enhancing the sustainable performance of our companies.

"Belief in the transformative power of private equity to change the future for both people and the planet is embedded in Nordic Capital's culture and investment framework."

# **Summary of Nordic Capital Activity in 2021** Acquisitions



### Cytel

Acquisition (closing) Pharmaceutical Technology and Advanced Analytics Technology & Payments, Healthcare US



### **Advanz Pharma**

Acquisition (recommended cash offer) Speciality Pharmaceuticals Healthcare UK



# Sambla Group

Acquisition Online Comparison Platform **Financial Services** Sweden



### Boost.ai

Acquisition (Evolution) Conversational Al **Technology & Payments** Norway



### Sortera

### Acquisition

Environmental Services Provider of Focused Recycling and Waste Industrial & Business Services

Sweden



### Leo Pharma

Acquisition Innovative Pharmaceuticals Healthcare Denmark



### **United Veterinary Care**

Acquisition Veterinary Care Services Healthcare US



### **ArisGlobal**

Acquisition (increased holding) Provider of Life Sciences Software Technology & Payments, Healthcare US



### Duco

Acquisition **Data Automation Technology & Payments** 



### **RLDatix**

### Acquisition

Healthcare Governance. Risk and Compliance Software Technology & Payments, Healthcare



### Equipe Zorgbedrijven

Acquisition (Evolution, signing) 1 **Outpatient Specialist Healthcare** Healthcare Netherlands



### Inovalon

**Acquisition (recommended** cash offer) Healthcare Software and Data Analytics Technology & Payments, Healthcare US



### **Qred**

Acquisition (Evolution) Financial Platform for Small Businesses **Financial Services** Sweden



Nordax Group N

### **Bank Norwegian**

Merger with Nordax Digital Consumer Bank **Financial Services** Norway/Sweden



### Vizrt

Exit and acquisition

Production Software for Live Video **Productions** 

**Technology & Payments** Norway

# **Summary of Nordic Capital Activity in 2021 Exits**



### **MFEX**

Exit

Independent Fund Distributor **Financial Services** Sweden



### Itiviti

Exit

Financial Technology and Services **Technology & Payments** Sweden



### Nordnet

Exit (final selldown in listed company)

Digital Savings Platform **Financial Services** Sweden

# intrum

### Intrum

Partial Exit (selldown of listed shares)

Credit Management Service Provider

Industrial & Business Services Sweden



### Cint

Exit (IPO) Partial Exit (selldown of listed

Digital Insights Gathering **Technology & Payments** Sweden



### Acino

Exit 1

**Branded Generic Pharmaceuticals** Healthcare Switzerland

# Cary group

### **Cary Group**

Exit (IPO)

Vehicle Glass Repair and Replacement

**Industrial & Business Services** Sweden

### **VIZRT**GROUP

### Vizrt

Exit and acquisition <sup>1</sup>

Production Software for Live Video Productions

**Technology & Payments** Norway



### Veonet

Exit 1

Outpatient Opthalmologic Treatments

Healthcare

Germany

# Key milestones

### **Evolution Fund**

Final close EUR 1.2 bn raised Mid-market strategy

### New office in Seoul

Nordic Capital Advisors opens an Investor Relations coverage office

### **ESG Linked Credit Facilities**

Applied to Nordic Capital X and Nordic Capital Evolution Sustainability linked commitment

### Events after year-end close

Read more about events in 2022 on www.nordiccapital.com



# Teamwork is imperative

**Private equity is** a people business. Being part of the Nordic Capital team provides the opportunity to work with some of the world's most exciting businesses, helping them to achieve long-term growth and success. We are proud of our strong culture and values, nurturing an environment with entrepreneurial passion, high performance and equal opportunities.

### Entrepreneurial and high-performing culture

At Nordic Capital, we combine financial expertise, operational capability and the entrepreneurial spirit that is needed to build strong sustainable businesses. We have a high-performing culture with a strong entrepreneurial backbone as the basis and, where analytical and financial skillsets are combined with an entrepreneurial passion for developing businesses. Collaboration and true teamwork are key to the way that we operate within our own organisation and build strong partnerships with different stakeholders. By year-end 2021, Nordic Capital employed 167 people in ten different countries, growing by 9% between 2020 and 2021.

### A healthy workplace with equal opportunities

Nordic Capital takes an active approach to creating a healthy workplace with equal opportunities. We believe that it is important to balance a challenging work life with good health and wellbeing. Diversity and inclusion are key focus areas and, although we still have some way to go, we are taking significant steps to becoming a much more diverse and inclusive firm and we remain fully committed to driving change.

female professional ratio in 2021 1)

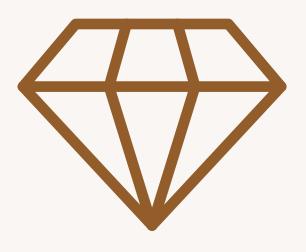
of the investment professionals starting during 2021 were female 1)



"Diversity in experiences and diversity in characteristics brings diversity of thought. This is instrumental, both in making successful investments and driving performance and innovation. To make a difference, you need to match a high level of commitment with concrete actions and we remain fully committed to driving this change."

Sofia Wetter, HR Director, Nordic Capital Advisors

# Our approach and ownership strategy



# Our Investment Strategy

**Nordic Capital's mission** is to find, invest in and build stronger sustainable businesses. We invest in selected sectors and companies in Northern Europe and North America, offering partnership, deep sector knowledge, capital and experience to help companies and management teams to achieve their full potential and to drive sustainable growth.

### **Focus on Core Sectors**

We focus on sectors where we have deep experience and a strong history. Our core sectors are Healthcare, Technology & Payments, Financial Services and, selectively, Industrial & Business Services. We have over the years made a large number of successful investments in each sector driving our focus and expertise further. As a result, Nordic Capital is today also an investment leader across a number of specialised subsectors and segments within each core sector:

### Healthcare

/ Medtech / Pharma / Care Services

### **Technology & Payments**

/ Vertical Specific Software / Application Software / Payments / Healthtech

### **Financial Services**

/ Savings and Wealth Management / Retail Lending / Life and Non-life Insurance / Fintech

### **Industrial & Business Services**

/ Advanced Services / Sector Related / Specialised Industrial

### Geographies

We seek to invest in stable, attractive geographies including Northern Europe and North America.

### Size

One focus on core sectors - applied to different sizes of investment:

# >€300mn

Nordic Capital's main strategy targets investments in companies valued above EUR 300 million

>€50-300mn

Nordic Capital's mid-market strategy targets companies valued between EUR 50 - 300 million

# Key characteristics of businesses we back

- Opportunities for growth acceleration, structural transformation, operational improvement, buy & build, strategic repositioning and international expansion
- Partnership approach with management teams where we belive we can bring value-adding support as majority owners

### Selective and highly focused strategy

- Our sourcing strategy results in what we consider to be the best companies
- Through partnership, expertise and collaboration we help companies maximise their potential
- We understand structural trends and shifts within our focus sectors
- · We avoid reliance on external factors or the wider economy

12

· We have a sustainability focus in everything we do

# How we support portfolio companies

- We do this by partnering closely with founders and management teams to build strong companies and trusted partnerships. By focusing on driving accelerated growth and value creation through genuine business transformation, we can help power-boosting a joint plan to help make great companies even better.
- We bring structure, capital, international sector and operational expertise, as well as a strong external network to help management teams realise their business plan, accelerate growth and develop in a sustainable way.
- With a common goal and a shared value creation plan, we are able to achieve great results together.

### We are experts in what we own

We belive that active ownership builds better and stronger companies and our proven Ownership Excellence model makes a difference at the core, including our deep expertise in value creation and being a true partner to our companies.

# We invest with sustainability in focus

Our focus on sustainability influences the whole journey, before, during and after investment.

### We have a long-term view

We have a long-term view on ownership. Our goal is always to create sustainable companies that continue to grow when it is time for the next step. Over more than 30 years, we have invested in over 120 companies and selling well is the final part of the journey together. Working closely with management, we always evaluate a diverse range of exit routes.

We know that realising transformative opportunities and driving operational improvement can take time, and we always consider the outlook for longer-term development beyond our ownership period.

# Deepened mid-market coverage with first Evolution Fund

**On June 30, 2021, Nordic Capital** closed its first mid-market fund, Nordic Capital Evolution with EUR 1.2 billion in committed capital. The fund allows Nordic Capital to apply its winning sector model and powerful platform to a broader spectrum of mid-market companies across Northern Europe.

ith the Evolution Fund, Nordic Capital seeks to continue its focus on successful partnerships with growth companies to accelerate sustainable expansion.

By partnering with the management teams, value can be created by drawing on Nordic Capital's long and successful investment experience in the mid-market and leveraging its expertise and extensive expert networks.

Nordic Capital Evolution targets equity investments of between EUR 35 million and EUR 150 million in mid-market companies with an enterprise value of EUR 50 million to EUR 300 million. It closely replicates Nordic Capital's established and successful strategy focusing on non-cyclical growth opportunities within the Healthcare, Technology & Payments and Financial Services sectors.

### **ESG** commitment

The Evolution Fund also continues Nordic Capital's strong sustainability focus, for wich we have received the highest ESG rating from the UNPRI. With a clear commitment to making a positive contribution to society by helping to build strong sustainable companies, Nordic Capital Evolution aims to promote environmental, social and good governance practices, among other objectives.

"We have a clear focus on business growth driven by local market expertise and deep sector knowledge and with Nordic Capital Evolution we can now apply this to a broader spectrum of mid-market companies in Northern Europe.

Our strong Evolution advisory team works with the wider Nordic Capital sector organisation to focus on mid-market investments in our core sectors."



Joakim Lundvall, Partner, Nordic Capital Advisors, who leads the Evolution Fund advisory team

### **Experienced team**

Nordic Capital Evolution is advised by a dedicated team, led by Joakim Lundvall, Partner, Nordic Capital Advisors, and comprises a mix of experienced investment professionals from Nordic Capital Advisors and several newly recruited team members. The team also draws on Nordic Capital Advisor's wider organisational resources, including its operational and sector focused expertise and well-established regional network.

### **Completed investments**

During 2021, Nordic Capital Evolution completed three investments; Boost.ai, a global leader in conversational AI for Fortune 1000 companies; Equipe Zorgbedrijven, a leading provider of outpatient healthcare in the Netherlands; and Qred, a financial platform for small businesses and one of Europe's fastest growing fintech companies. It has after year-end also completed the investment in CARE Fertility, a leading fertility clinic group in the UK.

>€35–150 mn

of equity investments in mid-market companies across Northern Europe

Healthcare

Technology & Payments

Financial Services

**Industrial & Business Services** 









### Healthcare

# Ensure healthy lives and promote well-being globally



he global healthcare market is undergoing transformative change, with underlying drivers including demographic shifts, technology advancement, an evolving regulatory environment and increasing healthcare and welfare costs. Nordic Capital is one of the most active and experienced investors in healthcare. The team is focused on industry-leading innovative companies empowering organisations, companies and patients in the healthcare ecosystem to access high quality care and medicine.

### Nurturing global healthcare impact

The healthcare space has a number of fundamental growth drivers. We actively seek leading and sustainable providers of healthcare products, services and solutions that are shaping the industry. A core focus is to accelerate growth by helping portfolio companies expand into new markets and geographies, develop their product range, drive technology advancement, enter into innovative industrial combinations and strategically reposition their activities.

As an active and responsible owner, Nordic Capital provides unique support to the companies and management teams with whom we have partnered. This includes a strategic perspective on their competitive environment, capital to drive innovation as well as operational support to help them scale on a global basis in a sustainable way. Healthcare companies impact people's daily lives, welfare and the societies in which we live and Nordic Capital has a clear commitment to drive positive societal contribution.



"The healthcare system is the core of a sustainable society. As one of the most active healthcare investors, Nordic Capital is committed to making a positive impact by increasing the access of treatments and medicines to ensure healthy lives globally."

Dr. Raj Shah, Partner and Head of Healthcare, Nordic Capital Advisors

platform healthcare investments since 1990

€8.6 bn

of equity capital deployed in the sector

51,400

FTEs employed by Nordic Capital-backed healthcare companies

€7.4 bn

of revenue generated in current healthcare portfolio

### **Tech & Payments**

# Empowering technology game changers



he technology sector is large and fastgrowing and we see a fundamental change in the corporate world, driven by modern technology, digital convergence and increased focus on security and regulation.

### Scaling technologies for lasting impact

Nordic Capital has more than 20 years of deep sector specialisation and dedicated strategic and operational experience. We use this to create sustainable lasting impact with a focus on software, payments and IT infrastructure. We seek to find and invest in growth-oriented, innovative businesses that are recognised as being early digital adopters with the potential to scale on a global basis.

Nordic Capital brings deep tech expertise to help companies drive commercial excellence, build world-class tech organisations, develop their product management and create customer success. With a dedicated team of experienced individuals and a leading network of specialists who are at the forefront of the latest advances in this fast-evolving sector, we partner with entrepreneurs, founders and management teams to create the new tech pioneers.



"The tech sector is large and fast growing, with fundamental mega trends such as regulation, digitalisation, AI and big data shaping the industry. Nordic Capital's focus is to empower technology game changers with its deep sector specialisation and dedicated operational support."

Fredrik Näslund, Partner and Head of Technology and Payments, Nordic Capital Advisors

Technology & Payments platform investments since 2001

€5.6 bn

of equity capital deployed in the sector

18,100

FTEs employed by Nordic Capital-backed Technology & Payments companies

€3.5 bn

of revenue generated in current Technology & Payments portfolio

# Enabling financial inclusion in a responsible way



he Financial Services sector is changing rapidly due to regulation, sustainable finance and technical advancement. As consumer behaviours evolve, traditional players are facing new competitors who are developing new value propositions. Nordic Capital is a leading investor in Financial Services, with an established track record in Northern Europe and is attracted to segments with strong underlying fundamentals such as Savings/Wealth Management, Retail Lending and Insurance.

### Increasing access to sustainable financial choices

The Financial Services sector encompasses products and services that touch consumers every day. At the same time, the industry is complex and strictly regulated and this is what attracts Nordic Capital as an investor and owner, calling for deep knowledge and a long-term understanding of the sector to successfully deliver growth. The team is focused on innovative companies with digital and sustainable business models that empower customers to access financial services in both savings and lending.

As an active and responsible owner, Nordic Capital provides unique support to the companies and management teams with whom we have partnered. This includes a strategic perspective of their competitive environment, capital to drive innovation, expertise on digital transformation as well as operational support designed to help them scale in a sustainable way. With the support of Nordic Capital, financial services companies are able to achieve strong growth by investing in new digital platforms, product and regional expansion and sustainable finance solutions.



"In a world where access to financial services is not universal or affordable fintech can democratise access to finance and we can enhance financial inclusion. Nordic Capital invests in digital and sustainable business models to enable rapid adaption to ever changing circumstances and a more inclusive society."

Christian Frick, Partner and Head of Financial Services, Nordic Capital Advisors

Financial Services platform investments since 2004 <sup>1</sup>

€1.8 bn

of equity capital deployed in the sector <sup>2</sup>

1,200

FTEs employed by Nordic Capital-backed Financial Services companies <sup>3</sup>

€0.9 bn

of revenue generated in current Financial Services portfolio<sup>3</sup>

# Benefitting from robust underlying growth trends



arkets, business models, manufacturing processes and environmental challenges along the value chain are all changing the industrial sector at intense speed in an increasingly interconnected world. This opens up significant investment opportunities for Nordic Capital which has a 30 year track record of driving transformative sustainable change and shaping industries by backing innovative business models.

### Backing innovative business models

Nordic Capital is a leading Industrial & Business Services investor in Northern Europe, with particular experience and focus on Business Services and value-added manufacturing. Investments are made selectively in companies that we belive benefit from robust underlying growth trends, an expanding market position and non-cyclical exposure to macro volatility. Nordic Capital seeks out strong management teams and innovative business models to drive transformational growth, either organically or through M&A in order to achieve operational and sustainable excellence.

By partnering with Nordic Capital, companies in this sector can take advantage of many of the strong secular trends sweeping through society today, such as sustainability, digitalisation, internet of things, automation and robotics.



"By partnering with Nordic Capital, companies in the Industrial & Business Service sector can really take advantage of many of the trends such as robotics, automation, and sustainability sweeping through society today. A focused ownership approach supports the management teams in achieving their value creation plan."

Andreas Näsvik, Partner and Head of Industrial and Business Services, Nordic Capital Advisors

Industrial & Business platform investments since 1991

€3.9 bn

of equity capital deployed in the sector

15,400

people employed by Nordic Capital-backed Industrial & **Business companies** 

of revenue generated in current Industrial & Business portfolio

# Established leader in core sectors through subsector approach

**Nordic Capital is** a sector specialist with deep expertise and an experienced global network. We have over the years made a large number of successful investments in our core sectors enhancing our focus and expertise further. As a result, Nordic Capital is today also an investment leader across a number of specialised subsectors and segments within each core sector.

# Healthcare

/ Medtech / Pharma / Care Services

# Technology & Payments

/ Vertical Specific Software / Application Software / Payments / Healthtech

# **Financial Services**

/ Savings and Wealth Management / Retail Lending / Life and Non-life Insurance / Fintech

# Industrial and Business Services

/ Advanced Services / Sector Related / Specialised Industrial

# Shaping cross-sector industries by adding technology

Where advanced software meets Healthcare and Financial Services, Nordic Capital leverages on its deep sector expertise to invest what it considers to be some of the most exciting companies that use new technologies to shape their industries. These companies are putting tech at the forefront of healthcare and financial services.

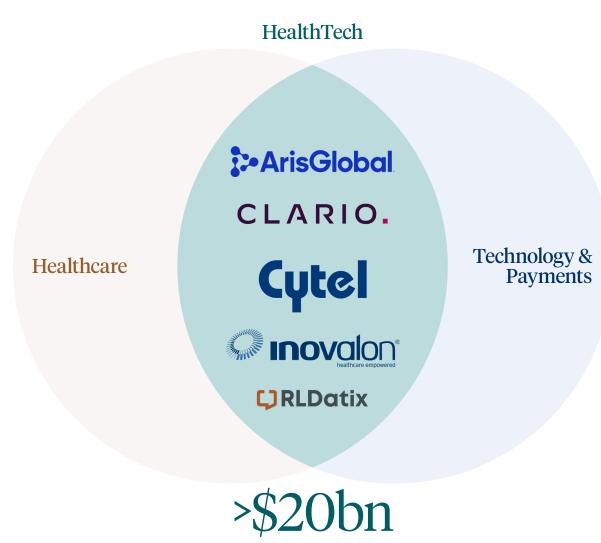
### Exceptional specialised skillset

Technology is a very broad and fast-moving sector, which is why Nordic Capital has chosen to be highly specialised and to leverage its long and proven expertise in Healthcare and Financial Services to focus on this cross-section between the sectors and making software an inaugural part of the investment focus. We call these subsectors Healthtech and Fintech. In these industries there is an ongoing transformative opportunity to drive automation, digitalisation and enable better decision driven by data.

# Cross-sector specialisation: HealthTech, a global leader

### HealthTech

The healthcare ecosystem is underpinned by the need for value chain digitalisation, accelerated drug development, clinical development and regulatory compliance. To improve processes in the healthcare market, the use of innovative and complex software and data platforms are pivotal. Nordic Capital is backing companies with a clear focus on improving quality of care for patients while also reducing costs in the healthcare system, by scaling innovative technologies on a global basis. Today, Nordic Capital is a global leader in healthtech investments (see illustration).

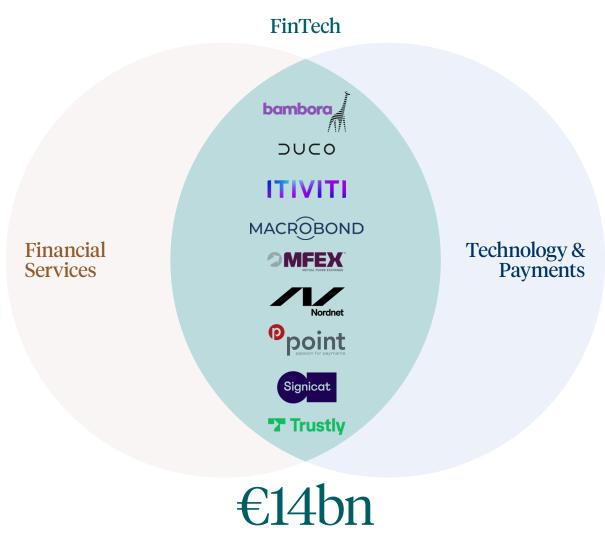


EV at entry in HealthTech

# FinTech: Strong focus on cross-section between Financial Services and Technology investments

### **FinTech**

With the rise of new technologies, the financial services industry is changing rapidly. As consumer behaviours evolve, regulation increases and technology reshapes the market, traditional financial service companies face new competitors that are developing different and compelling value propositions. The focus on using digital transformation and technology as an enabler to improve services, ensure regulatory compliance, boost efficiency and reduce climate footprint have been driving this development for many years. The Nordic region was an early digital adopter in the fintech space, and Nordic Capital draws on these experiences and focuses on investing in business models where we see that the digital interface can be improved to benefit the customer and accelerate the company's growth. Nordic Capital has invested in several companies focusing on these areas (see illustration).



EV across current and exited FinTech investments



# Investing with lasting impact

**For Nordic Capital,** sustainability is integral to our business strategy to drive transformative sustainable growth with lasting impact. Our belief in the transformative power of private equity to change the future for both people and the planet is embedded in Nordic Capital's culture and investment framework.

e aim to be part of the solution by investing in companies that actively work to solve global challenges to create a prosperous society for everyone and drive transformative sustainable change in the companies we own. We seek to make a positive contribution to society by building strong companies and driving sustainable development within our own organisation and our portfolio.

### Partnerships to drive sustainable growth

Nordic Capital actively engages with its portfolio companies during ownership to help with their understanding of the importance of sustainability, drive sustainable performance and share best practice. We set out clear expectations for portfolio companies, to ensure that sustainability is addressed appropriately both at the boardroom level and throughout the organisation. To aim to maximise the potential impact of our sustainability efforts, we focus on areas that are material to the company in question and where we have the ability to influence. We seek to equip the portfolio companies by providing training, tools and resources to help them embed sustainability into their business agenda and value creation plans. To date, Nordic Capital has trained more than 830 investment professionals, board members and key management executives in sustainability, resulting in considerable progress and impact. The combination of clear expectations developed by

portfolio companies and a toolbox to facilitate action resulted in 81% of portfolio companies having a sustainability strategy in place by year end 2021.

### Data driven ESG performance promoting transparency

As part of our ongoing efforts to increase the transparency of our ESG investment approach and progress, Nordic Capital is guided by the UN Sustainable Development Goals (SDGs) as to where we belive we can make the greatest contribution and realise significant business opportunities. Nordic Capital's contribution to society is measured across the portfolio with four targeted KPIs that focus on organic employment growth, reducing climate impact, promoting inclusion and diversity and ensuring high ethical business standards. Please read more about the progress on page 25. In 2021, Nordic Capital strengthened its leading position by committing to tie the sustainability impacts of our underlying assets with ESG linked Credit facilities for two of its funds. The revolving facilities strongly underlines Nordic Capital's longstanding commitment to integrating sustainability into its own business model as well as into its investments.

830

professionals trained in ESG in Nordic Capital and its portfolio companies

### Sustainability

### Robust policies and governance

Nordic Capital is a signatory to the United Nations-supported Principles for Responsible Investment Initiative (PRI) and is also committed to following the standards of Invest Europe and the local Venture Capital Associations of which we are members. Our Responsible Investment Policy builds on the Ten Principles of the United Nations Global Compact (UNGC) and recognises the UN Sustainable Development Goals (SDGs) as a guideline in our investment process.

In 2021, the EU Sustainable Finance Disclosure Regulation (SFDR) came into force. Our long term commitment to responsible investment and track record of continuous improvements have provided a valuable foundation in the implementation of the new regulation, both at entity and product level. Nordic Capital Evolution is the first Nordic Capital Fund to fall under the new regulation. It is classified as an Article 8 fund which promotes, amongst other characteristics, a combination of environmental and social characteristics.

### Key focus areas to drive sustainable progress

Climate change, social inequalities and the prevention of corruption and unethical business practices are considered to be among the most critical challenges of our time. In our three key focus areas you can see an overview of our progress and long-term initiatives to address the challenges we face and create meaningful impact in our world.

### Strong governance creates resilience

We belive strong corporate governance, including sustainable supply chain management, legal compliance, business ethics, cybersecurity and whistleblowing systems are key to creating resilience. We expect our portfolio companies to work proactively against corruption in all its forms and involve them in a centralised Corporate Compliance Programme. The programme includes training, risk assessments and policy templates alongside implementation plans and support. To respond to the increasing risk of data breaches, Nordic Capital has a portfolio wide Cyber security programme in place to support companies to focus on protection, detection, response and recovery actions.

### **Sustainable Development Goals**



Gender equality 26%

Female representation on Board of Directors (external board members)

Portfolio KPI & Performance 2021

23%

Female representation at executive management level



Decent work and economic growth 11%

Organic employment growth in portfolio



Responsible consumption and production

81%

of portfolio companies that have a sustainability strategy in place

63%

of portfolio companies that have published a sustainability report



Climate action

17.1

tCO<sub>2</sub>e carbon intensity (tCO<sub>2</sub>/sales MEUR) in portfolio



Peace, justice and strong institutions 91%

of portfolio companies that have a Code of Conduct

100%

of portfolio companies that have a whistleblowing policy and/or system

# Reducing climate impact

Awareness of the importance of climate action is growing rapidly and the environmental consequences of climate change are affecting day-to-day business operations and pressuring companies to act. Applying an environmental lens, we continue to encourage our portfolio companies to take a precautionary approach, ensuring resource efficient practices and disclosing information on carbon reduction efforts. Nordic Capital remains committed to reducing its carbon footprint both within the organisation and throughout the entire portfolio. Our ambition is to increase awareness of critical environmental aspects amongst our portfolio companies and support them in the process of reducing both their carbon emissions and energy consumption.

Many portfolio companies are currently charting their own course to contributing to a low carbon environment. Our climate commitment was further strengthened as we joined the PRI-supported climate initiative iCI during 2021.

Nordic Capital seeks to act as a role model by measuring, acting and increasing environmental awareness within our own organisation.

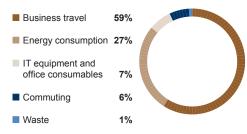
We are pleased to conclude that we have leveraged the new ways of working and continued to reduce our climate footprint in 2021 both in absolute and relative terms. in line with our commitment to reducing our climate footprint compared to pre-pandemic levels.

"The next 20 years of private equity is expected to see the industry playing a more active role in building a sustainable world, whilst driving change within companies to benefit people and the planet. We belive we are in a unique position to support companies as they become more sustainable and transition to a digital and low carbon world."



Elin Ljung, Director of Communication and Sustainability, Nordic Capital Advisors

### **Emission by source**



Graph showing tCO2e, market based. Most of our emmissions are related to Scope 3, primary from air travel

### Greenhouse gas emissions by source (market based)

Source	2021	2020	2019
Energy consumption	172	114	213
Business travel	378	739	3,251
Commuting	41	18	45
IT-equipment	43	34	323
Office consumables	0.4	0.5	1
Waste	9	1	0
Other	0.5	1.5	0
Total before climate compensation	644	908	3,833
CO2 emission offset	-644	-908	-3,833

128,712

tCO<sub>2</sub>e = Total emissions in the portfolio

17.1

tCO<sub>2</sub>2e = Carbon intensity sales MEUR

tCO<sub>2</sub>e = Nordic Capital's absolute CO2 emissions 2021

tCO<sub>2</sub>e = Average GHG emission intensity per FTE

Sustainability

# Advancing inclusion and diversity

Nordic Capital encourages all portfolio companies to recognise the importance of matching talent to the right roles at the right time. The ability to attract, develop and retain talent, as well as safeguard employees is critical for all our portfolio companies. In 2021,

Nordic Capital has the conviction that a broadly diverse work environment leads to better performance both within our own organisation as well as within the portfolio. We belive the best decision-making and highest quality governance requires the broadest range of perspectives and Nordic Capital recently reinforced its diversity, equity and inclusion efforts with initiatives of D&I trainings. mentorship programs and the continuous efforts of Nordic Capital Talent Award and Nordic Capital Women Accelerator Programme. In addition, Nordic Capital contributed to multiple cross-industry collaborative initiatives on I&D topics last year through its membership of Level 20.

"Our Nordic culture is based on everyone contributing their views and participating. It is really about being part of a team."

Christian Hedegaard, Investment Director, Nordic Capital Advisors

74,000

FTEs employed by Nordic Capital's portfolio companies

11%

organic employment growth across the world

26%

of external board members are women among our portfolio companies 2021

28%

of professionals are women at **Nordic Capital Advisors** 



# Backing impact entrepreneurs and inclusive education

e believe that successful companies are only as strong as the communities in which they operate. Our community engagement aims to empower our employees, our portfolio companies and Nordic Capital to help create healthier, more resilient communities. Nordic Capital has a long track record of supporting several charities and initiatives that are focused on making a positive social and environmental impact through financial support and associate volunteer hours. We do this

COVID-19 created immense challenges for our communities and worsened existing inequalities. In response, the CSR committee, chaired by our Managing Partner, has worked to ensure that our community-building efforts are more strategic and impactful than ever before. Key principles are to support non-profit projects with a focus on education and/or entrepreneurship; areas which are close to our heart and where we belive we can support both financially and with knowledge and experience.

through long-term partnerships with well-established social

impact organisations to seek to ensure long lasting impact.

### Being part of the solution

Nordic Capital strongly believes in combining entrepreneurship with positive contributions to society and we support the Norrsken Foundation, Hand in Hand and Solar Sisters, which each have a clear positive societal impact as non-profit organisations in their own unique way supporting entrepreneurs in Rwanda, Tanzania, India and Europe.

"Nordic Capital has a strong community engagement with a firm commitment to supporting initiatives and organisations helping create healthier and more resilient communities".

Kristoffer Melinder, Managing Partner, Nordic Capital Advisors

### Supporting inclusive education

Supporting innovative and inclusive education initiatives is one of Nordic Capital's focus areas for its social engagement and we have a long lasting partnership with URDT Girl school in Uganda. URDT provides an innovative approach to education of girls in rural areas and aims to improve their lives, as well their families and communities. In 2021, Nordic Capital also entered into two new educational partnerships, the foundation Läxhjälpen, an organisation focusing on helping students in the suburbs with their homework and Teach for Sweden, embracing the opportunity for more children to gain access to more skillful and brave teachers.

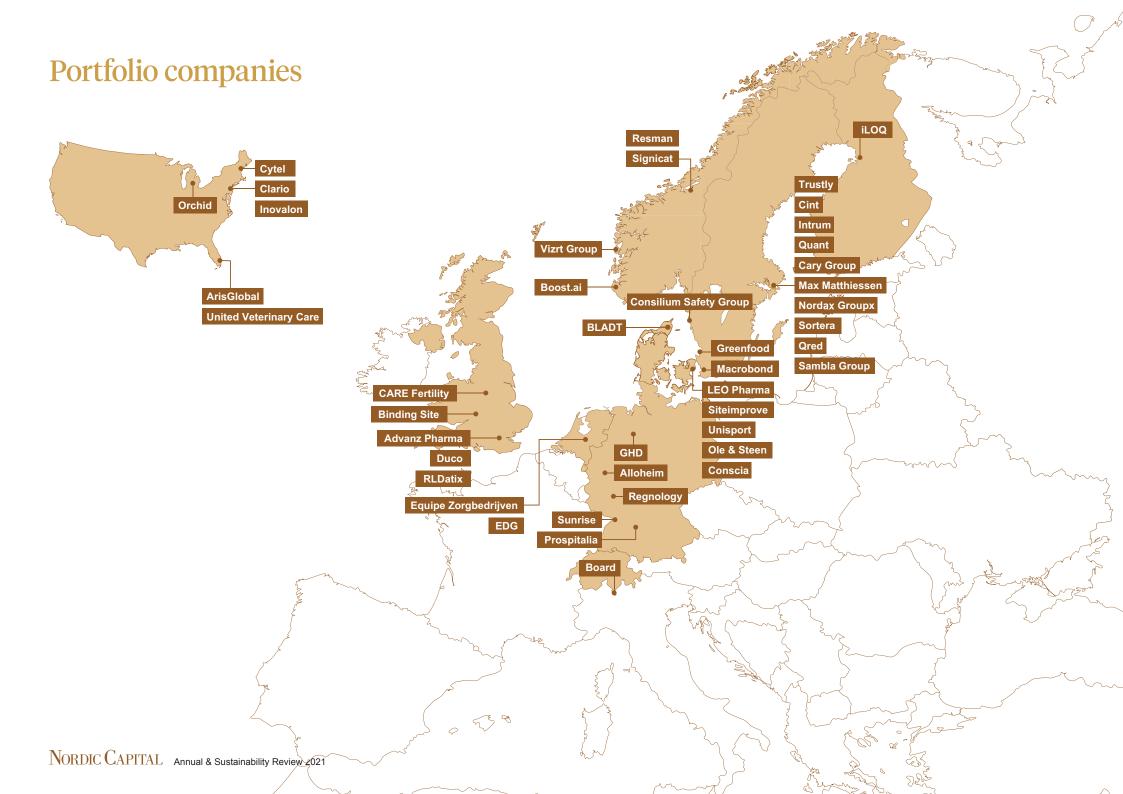




LÄ×HJÄLP=N

<norrsken>





### Offices

### Copenhagen

Nordic Capital Investment Advisory A/S Sankt Annae Plads 11 Copenhagen

Tel: +45 3344 7750

### Frankfurt

Nordic Capital Investment Advisory GmbH OpernTurm Bockenheimer Landstrasse 2-4 Frankfurt am Main Tel: +49 69 970978-0

### Helsinki

Nordic Capital Investment Advisory Oy Bulevardi 6 A 7 Helsinki

Tel: +358 20 7433 250

### London

Nordic Capital Investment Advisory LLP The Marq 32 Duke Street London Tel: +44 207 355 5700

### New York 1

Nordic Capital Investment Advisory LLC 535 Madison Avenue New York Tel: +1 718 554 1829

### Oslo

Nordic Capital Investment Advisory AS Klingenberggaten 5 Oslo Tel: +47 21 09 33 00

## Seoul<sup>2</sup>

Nordic CI Advisory YH Two International Finance Centre (Two IFC), Level 22 10 Gukjegeumyung-ro Yeongdeungpo-gu, Seoul 07326

### Stockholm

Nordic Capital Investment Advisory AB Mäster Samuelsgatan 21 Stockholm

Tel: +46 8 440 50 50

### **Jersey**

Nordic Capital Limited 26 Esplanade, St Helier Jersey, Channel Islands Tel: +44 1534 605 100

### Luxembourg

Nordic Capital Sarl 7 Rue Lou Hemmer Luxembourg Tel: +352 621 200 140

# Important notice and disclaimer

This Annual Review (this "Presentation") has been prepared solely by or on behalf of Nordic Capital Limited, with assistance from, as appropriate, the general partners and/ or investment managers (as applicable) of Nordic Capital Fund V. Nordic Capital Fund VI. Nordic Capital Fund VII. Nordic Capital Fund VIII. Nordic Capital Fund IX. Nordic Capital Fund X, the Nordic Capital Evolution Fund, Nordic Capital CV1 and/or their predecessor and/or successor funds or products (collectively, the "GPs" and such funds and products, the "Vehicles") and their respective non-discretionary sub-advisers (as appropriate), namely NC Advisory AB, NC Advisory A/S, NC Advisory AS, NC Advisory GmbH, NC Advisory Oy, NC Advisory (UK) LLP, Nordic Capital Investment Advisory AB, Nordic Capital Investment Advisory A/S, Nordic Capital Investment Advisory AS, Nordic Capital Investment Advisory GmbH, Nordic Capital Investment Advisory Oy, Nordic Capital Investment Advisory LLP and Nordic Capital Investment Advisory LLC (together with other similar advisory entities appointed pursuant to the governing documents of one or more Vehicles and, if applicable in the context, entities providing operating advisory services to the GPs, the Vehicles or their investments, collectively, the "Nordic Capital Advisors"). For ease of reference, the term "Nordic Capital" refers to Nordic Capital Limited and/or all or any of the GPs, the Nordic Capital Advisors, the vehicles which comprise each of the Vehicles and/or their affiliated entities, as applicable. However, this does not imply from a legal, requlatory or tax perspective, nor should it be inferred, that the entities in the prior sentence are not separate and distinct entities, nor that there is any single Nordic Capital entity. Nordic Capital Limited is regulated by the Jersey Financial Services Commission. The contents of this Presentation have not been reviewed or approved by any supervisory authority or securities commission.

To the extent this Presentation is being distributed by, NC Advisory (UK) LLP or Nordic Capital Investment Advisory LLP, you acknowledge that you have been informed that these entities are authorised and regulated by the UK Financial Conduct Authority with FCA registration numbers 483297 and 803689 respectively.

This Presentation contains or may contain inside information for the purposes of Article 7 of the Market Abuse Regulation (EU) 596/2014 (the "Market Abuse Regulation") and material non-public information for the purposes of the U.S. insider trading regime. You hereby acknowledge that you are aware that this Presentation contains or may contain (1) "material, non-public information" within the meaning of the U.S. insider trading regime, and (2) "inside information" within the meaning of the E.U. Market Abuse Regime, concerning current or prospective Nordic Capital investments, including relating to the Vehicles' portfolio companies that have or may in the future have securities listed or traded on a public market or trading venue. You agree, and agree to advise your representatives and affiliates, who will hereby be deemed to have agreed, that: (1) applicable law, including U.S. securities laws, prohibit any person who has material, non-public information about a company from: (a) purchasing or selling securities of such company (or attempting to do so) or from communicating such information to any other person under circumstances in which it is reasonably foreseeable that such person is likely to purchase or sell such securities; (b) any unlawful disclosure of such information; and (c) any actual or attempted market manipulation, and you hereby agree to refrain from purchasing or selling such securities or communicating such information to others; (2) the E.U. market abuse regime prohibits the following behaviours: (a) actual or attempted dealing in securities on the basis of

inside information relating to those securities, including by trading or by cancelling or amending an order; (b) unlawful disclosure of inside information; and (c) actual or attempted market manipulation, and you hereby agree to refrain from engaging in these prohibited behaviours and otherwise comply with the requirements of the Market Abuse Regulation in respect of such information. The above is provided for information purposes only. Please seek the advice of your own legal counsel regarding the insider trading or market abuse regimes that may be applicable to you.

You acknowledge that this Presentation does not constitute or contain any investment advice from, or investment recommendations by, Nordic Capital or any "AIFM" or "alternative investment fund manager" (as defined in the European Union Alternative Investment Fund Managers Directive (2011/61/EU) and related implementing measures in any relevant jurisdiction (the "AIFMD")) of any Vehicle which is not a Nordic Capital entity (an "AIFM"), to you. By accepting and viewing this Presentation you are deemed to represent and warrant to Nordic Capital that you are able to make your own evaluation of its contents and that you are not relying on Nordic Capital or any AIFM for advice or recommendations. Neither Nordic Capital nor any AIFM will provide legal, tax, regulatory, accounting or investment advice or owe any fiduciary duties or other duty of care to you in connection with or related to the contents of this Presentation. Without limitation of the foregoing, neither you nor, if applicable, any potential investor shall become a client of NC Advisory (UK) LLP, Nordic Capital Investment Advisory LLP or any AIFM for the purposes of the Markets in Financial Instruments Directive (as amended) and all implementing and related legislation. The information set out herein may be subject to updating, revision, verification and amendment and such information may change materially. Nordic Capital is not under any obligation to update or keep current the information contained in this Presentation and any opinions expressed are subject to change without notice.

Information contained in this Presentation that has been obtained from third party sources has not been independently verified. No representation or warranty, express or implied, is given by or on behalf of Nordic Capital or any of their respective affiliates or their respective members. directors, officers or employees, advisors, or any other person as to the accuracy, fairness, correctness or completeness of the information or opinions contained in this Presentation and no liability whatsoever (for negligence or otherwise) is accepted by any of them for any loss howsoever arising, directly or indirectly, from any use of this Presentation or otherwise arising in connection therewith. Factual statements, statistical data, information regarding actual and proposed issues contained in this Presentation, views expressed, and projections, forecasts or statements relating to various matters referred to in this Presentation may change. You should not treat the contents of this Presentation as advice relating to legal, taxation or investment matters, and you are required to make your own assessment concerning these matters, including the merits of any investment. Past performance is not necessarily an indication, or a guarantee, of future returns. There can be no assurance that any Vehicle will meet its investment objectives or otherwise be able to successfully carry out its investment programme and therefore losses (up to each investor's entire commitment to a Vehicle) may result. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the investments (if any) described in this Presentation. If you are in any doubt about the contents of this Presentation

31

you are recommended to seek your own personal financial advice immediately from your stockbroker, bank manager, solicitor, accountant or other professional adviser.

This presentation may contain references to websites operated by third parties. Any references to such third-party websites in this Presentation is in no way an endorsement by Nordic Capital of these sites. Nordic Capital does not monitor, edit or control such third-party sites and is not responsible in any way for the suitability of their content or for the quality of the products or services offered therein. Your choice to visit such websites is at your sole risk. If you have any questions regarding a website referenced in this Presentation, please direct them to the administrator of the relevant website.

Certain statements contained in this Presentation may be forward-looking statements. These statements could contain, by way of illustration, the words "anticipate", "believe", "intend", "estimate", "expect" and words of similar meaning. By their nature, forward-looking statements involve a number of risks, uncertainties and assumptions that could cause actual results or events to differ materially from those expressed or implied by the forward-looking statements. These risks, uncertainties and assumptions could adversely affect the outcome and financial effects of the plans and events described herein. Forward-looking statements, discussions of the business environment and investment strategy of the Vehicles and investment performance (if any) included herein (e.g., with respect to financial markets, business opportunities, demand, investment pipeline and other conditions) are subject to the ongoing novel coronavirus outbreak ("COVID-19"). The ultimate and lasting impact of COVID-19 is particularly uncertain and difficult to predict, therefore such forwardlooking statements may not reflect its ultimate potential effects, which may substantially and adversely impact the Vehicles' execution of their investment strategy. Nordic Capital and their respective affiliates, and any of their respective members, directors, officers, employees and advisors disclaim any obligation to update their view of such risks and uncertainties or to publicly announce the result of any revisions to the forward-looking statements made herein, except where it would be required to do so under applicable law. This Presentation may refer to certain events as having occurred which have not occurred as at the date of this Presentation but which are anticipated to occur, though there can be no guarantee that such events will happen in the manner described or at all. Neither the delivery of this Presentation at any time nor any sale thereunder shall under any circumstances create an implication that the information contained herein is correct as of any time after the earlier of the relevant date specified herein or the date of this Presentation. In addition, unless the context otherwise requires, the words "include," "includes," "including" and other words of similar import are meant to be illustrative rather than restrictive and shall be deemed to be followed by the phrase "without limitation."

Except where specified either in this report or any other documents, any ESG or impact goals, targets, commitments, incentives, initiatives or outcomes referenced in any information, reporting or disclosures published by Nordic Capital are not being marketed to investors or promoted and do not bind any investment decisions made in respect of, or the management or stewardship of, any funds managed by Nordic Capital for the purposes of Regulation (EU) 2019/2088 on sustainability-related disclosures in the financial services sector. Any measures implemented in respect of such ESG or impact goals, targets, commitments,

incentives, initiatives or outcomes may not be implemented or immediately applicable to the investments of any funds managed by Nordic Capital and any implementation can be overridden or ignored at the sole discretion of Nordic Capital.

In the United Kingdom, this Presentation may constitute a financial promotion for the purpose of Section 21 of the Financial Services and Markets Act 2000 ("FSMA"). As such, this Presentation is being distributed only to, and is directed only at (1) persons who are "investment professionals" within the meaning of Article 19 of the FSMA (Financial Promotion) Order 2005 (the "Order"); (2) high net worth companies, unincorporated associations, etc. within the meaning of Article 49 of the Order: (3) sophisticated investors within the meaning of Article 50 of the Order; and (4) other persons to whom it may otherwise lawfully be offered or distributed (all such persons together being referred to as "Relevant Persons"). No person, other than Relevant Persons, may act on this Presentation and any investment or investment activity to which this Presentation relates is available only to Relevant Persons and will be engaged in only with such persons. Persons of any other description in the United Kingdom may not receive and should not act or rely on this Presentation or any other promotional materials relating to any interests in securities (if any) (the "Interests"), or any other investment activity, that are the subject of, or referred to in, this Presentation. You confirm that you are a Relevant Person, where applicable. The content of this Presentation has not been approved by an "authorised person" as defined in FSMA. Such approval would, unless this Presentation were made to Relevant Persons only, generally be required by Section 21 of the FSMA. Reliance on this Presentation for the purpose of engaging in investment activity may expose the recipient to

a significant risk of loss or of incurring additional liability. If the recipient is in any doubt about the investment activity to which this Presentation relates, they should consult an authorised person who specialises in advising on such transactions or investment activity. For the avoidance of doubt, this Presentation does not constitute a direct or indirect offer or placement of any fund interests in an "alternative investment fund" or "AIF" for the purposes of the AIFMD.

This Presentation does not constitute or form part of, and should not be construed as, any offer for sale, placement or subscription of, or solicitation of any offer to buy or subscribe for, any Interests in any Vehicle in any jurisdiction, including the United States, nor should it or any part of it form the basis of, or be relied on in connection with, any contract or commitment whatsoever in any jurisdiction, including the United States.

Any references above to European Union laws or the provisions thereof shall also be read as references to equivalent or similar UK domestic laws which continue to apply in the UK following its exit from the European Union.

2022 Nordic Capital Limited. All rights reserved

